



The world's largest
business to business
eCommerce marketplace
solution.

www.cloudbuy.com

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🌐 www.cloudbuy.com

Innovative Easy-to-use Procurement

cloudBuy is the world's largest business to business eCommerce Marketplace solution, with over 5,000 organizations using the cloudBuy marketplace solution today.

cloudBuy provides a suite of Spend Analytics, Contract Management and eCommerce Marketplace services.

cloudBuy provides organizations with their own virtual shopping mall where end users only see the goods and services that they are allowed to purchase from approved suppliers.

In line with Business-to-Consumer best practice the basket contains everything that is required to ensure that the order is correct and can be paid without manual intervention of any kind.

cloudBuy focuses on delivering tangible business outcomes for your business through:

- control and visibility
- process efficiencies
- cost savings



WE HAVE ANALYSED OVER **£250BN** OF ORGANISATIONAL SPEND IN THE UK & SEVERAL \$BILLION OF AUSTRALIAN DATA, GIVING A VERY RICH PRICE BENCHMARK.

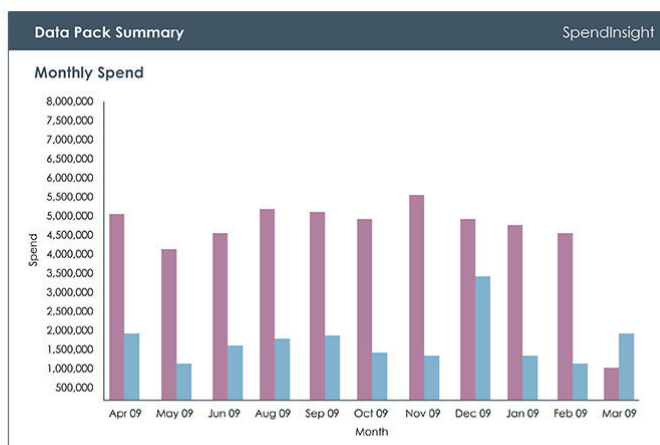
Spendinsight

Using a raw data file output from your finance system, cloudBuy uses artificial intelligence to:

- Identify purchase order compliance, invoice volumes and spend metrics
- Identify price variations (the same item, procured from the same supplier at varying prices)
- Identify off-contract spend
- Benchmark the pricing achieved by you against similar organizations within Australia and Globally

cloudBuy have analyzed over **£250bn** of organizational spend in the UK and have just analyzed several **\$billion of Australian data**, giving a very rich price benchmark.

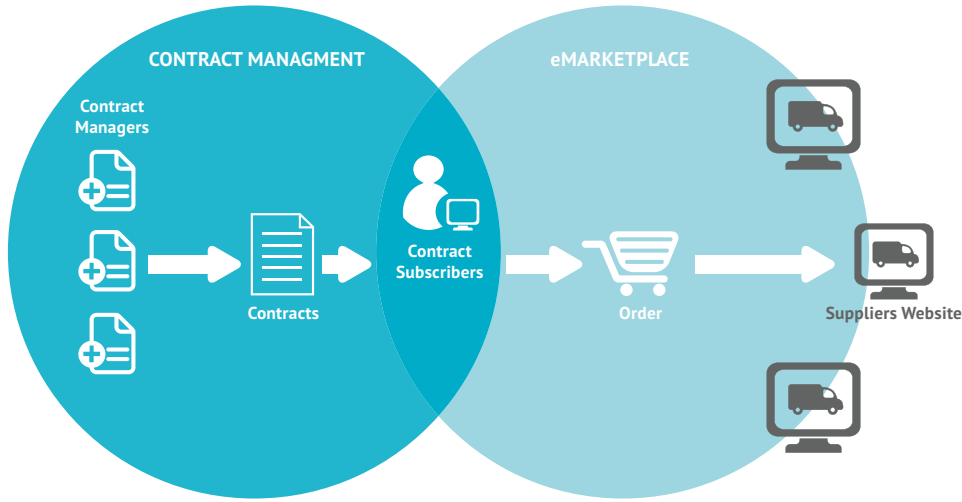
cloudBuy
uses artificial
intelligence



Contract Management

cloudBuy contract management is **fully integrated with our Marketplace Ecosystem**, this allows procurement professionals to manage their contracts, hold a full history of all activity, manage contacts and set review milestones.

Each contract can hold product level data and on Go Live can be published into the marketplace for use by the end requisitioner.



allows
procurement
professionals
to manage
their contracts

driving
efficiency
gains
within your
organisation

eCommerce Marketplace

The eCommerce Marketplace solution is unique, in that:

- Unlike catalogue management, **suppliers maintain their own websites** to ensure accurate, up to date pricing;
- User interface mirrors traditional internet shopping, therefore requiring **minimal staff training**;
- The solution has full RFQ functionality and deals easily with more **complex procurements**
- Integrates easily into well know **ERP systems**.
- Can maintain their current approval process in place, or can use Marketplace's own approval work flow.
- PCI DSS compliant and as such suppliers can be **paid by a securely embedded virtual payment account**.

The integrated nature of the solution spanning spend analytics through to electronic payment provides for a very high level of automation in the entire purchase-to-pay process.

We would welcome the opportunity to work with you to further discover how cloudBuy could drive efficiency and bottom line savings within your organization.



For more information
please visit our website at
www.cloudbuy.com

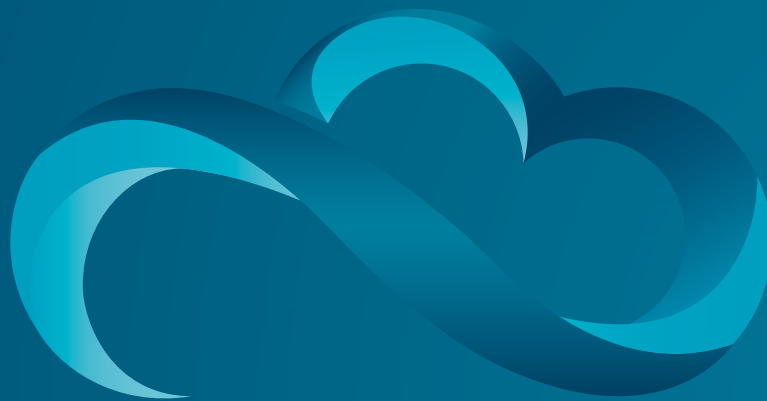
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