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Hampshire Hospitals NHS Trust

The Challenge

Hampshire Hospitals NHS Trust is one of the UK's top performing hospital groups. They have been recognised for both their clinical and management excellence. They continually seek to improve services whilst driving

costs down and as part of this looked to implement an eMarketplace to reduce costs and drive purchasing compliance across the Trust.

The Solution

cloudBuy worked closely with NHH to analyse procurement processes and identify areas for fast return on investment. At the outset of the project NHH provided their data for analysis using the cloudBuy SpendInsight tool and potential savings of around £1m were identified.

The data from this exercise was used to prioritise the roll out of the solution across different departments and suppliers and after 18 months Spendinsight was run again to measure the outcomes of the project. There were only £74k of savings identified and these were in the area of price

benchmarking against other similar organisations, showing that the eMarketplace had performed as expected and driven cashable savings within the organisation.

Beyond this cloudBuy has worked with NHH to help to analyse the carbon impact of their procurement and the outcome from this analysis is now 'hard wired' within the eMarketplace ensuring that procurement is both 'lean and green'.

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