



Developing Procurement Talent





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Agenda

- ▶ Key drivers
- ▶ Procurement Qualifications
- ▶ Procurement Apprenticeship Programme
- ▶ CIPS Qualifications Support



Key Drivers

- ▶ Procurement capacity shortage in HE
- ▶ UK procurement profession - skills shortage
- ▶ 73% of businesses struggled to find suitably qualified and experienced procurement professionals
- ▶ Employing suitably qualified staff vital for universities to deliver cost savings and compliant procurement processes
- ▶ Apprenticeship Levy proposal

Procurement Qualifications – NEUPC



- ▶ CIPS study centre accreditation 2016
- ▶ Offering members of UK HE Consortia opportunity to study CIPS qualification Levels 3 – 5
- ▶ ABC Diploma – Procurement & Supply. Alternative to CIPS – work based assessments
- ▶ USP:
 - CIPS – Blended or Distance Learning
 - Learning contextualised to HE sector – learners apply learning within their role. Bespoke approach - CIPS traditionally manufacturing and retail based environments.
 - Delivered by NEUPC employed MCIPS qualified Tutors and Assessors who also work as Category Managers

NEUPC Apprentice Programme



- ▶ 3 accreditations required
 - CIPS Study Centre ✓
 - ABC Awards to deliver the apprenticeship ✓
 - Leeds City College approved sub-contractor (required to obtain SFA funding ✓)

- ▶ Match funded programme to develop new talent and increase future procurement capability and capacity

- ▶ 5 new jobs – establishing procurement as a profession of choice

Procurement Apprenticeships & Benefits



- ▶ Engages young people in a career path – Key pathway
- ▶ Ties in with the Governments apprenticeship levy - training costs covered by levy
- ▶ Combines CIPS qualifications with vocational knowledge developed in work place – Managed by NEUPC
- ▶ Employer NI contributions not required for Apprentices under 25
- ▶ Current apprenticeship - being replaced by trailblazer apprenticeship based on occupational standards, developed with Employers

Procurement Apprenticeships



Level	Qualifications	Target Audience & Entry Qualifications	Duration	Levy Offset	Training Costs Covered via SFA	Timing
Advanced	<ul style="list-style-type: none"> CIPS L3 ABC Supply Chain Management (work based assessment) 	<ul style="list-style-type: none"> School Leavers 	18 Months	√	√	Now Ended – Being Replaced
Higher (Trail Blazer) – Apprenticeship in Procurement & Supply	<ul style="list-style-type: none"> CIPS L4 Work-based end point assessment <div data-bbox="401 1090 691 1286" style="background-color: #800000; color: white; padding: 5px; display: inline-block;"> No Change to Job Title </div>	1. School leavers 2 GCSEs Maths & English A - C 2. Graduates 3. Employees Without Procurement Qualification	24 Months	√	√	Sept 2017

Apprenticeship in Procurement & Supply



Knowledge	Gateway Prior to Moving to end Point Assessment	End Point Assessment
	18 Months	6 Months
CIPS L4		Work Based Project (Written Submission)
	CIPS Diploma in Procurement & Supply L4	Panel Interview (1 Hour)

CIPS Qualifications Support



- ▶ Blended & distance learning allows study around home & work
- ▶ Day attendance
- ▶ Contextualised learning more relevant and engaging
- ▶ Mix of teaching & learning resources to meet varying learning needs
- ▶ HE student community - sharing experiences and good practise

CIPS Qualifications Support



	Distance	Blended	Day Release
Introductory Workshop	√	√	√
CIPS Study Text Book	√	√	√
Support via phone/email/social media	√	√	√
NEUPC Learning Resources	√	√	√
Past Papers with Tutor Marking & Feedback	√	√	√
Hints & Tips webinar	√	√	√
NEUPC learning resources	√	√	√
CIPS e-learning package		√	
Tutor Led Revision by Module		√	√



Thank you for listening. Any Questions?

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