

University of Bristol Procurement Case Study

E-Auction for the procurement of specialist
Laboratory Consumables

A collaboration with Kings College London

The University of Bristol



Procurement at The University of Bristol

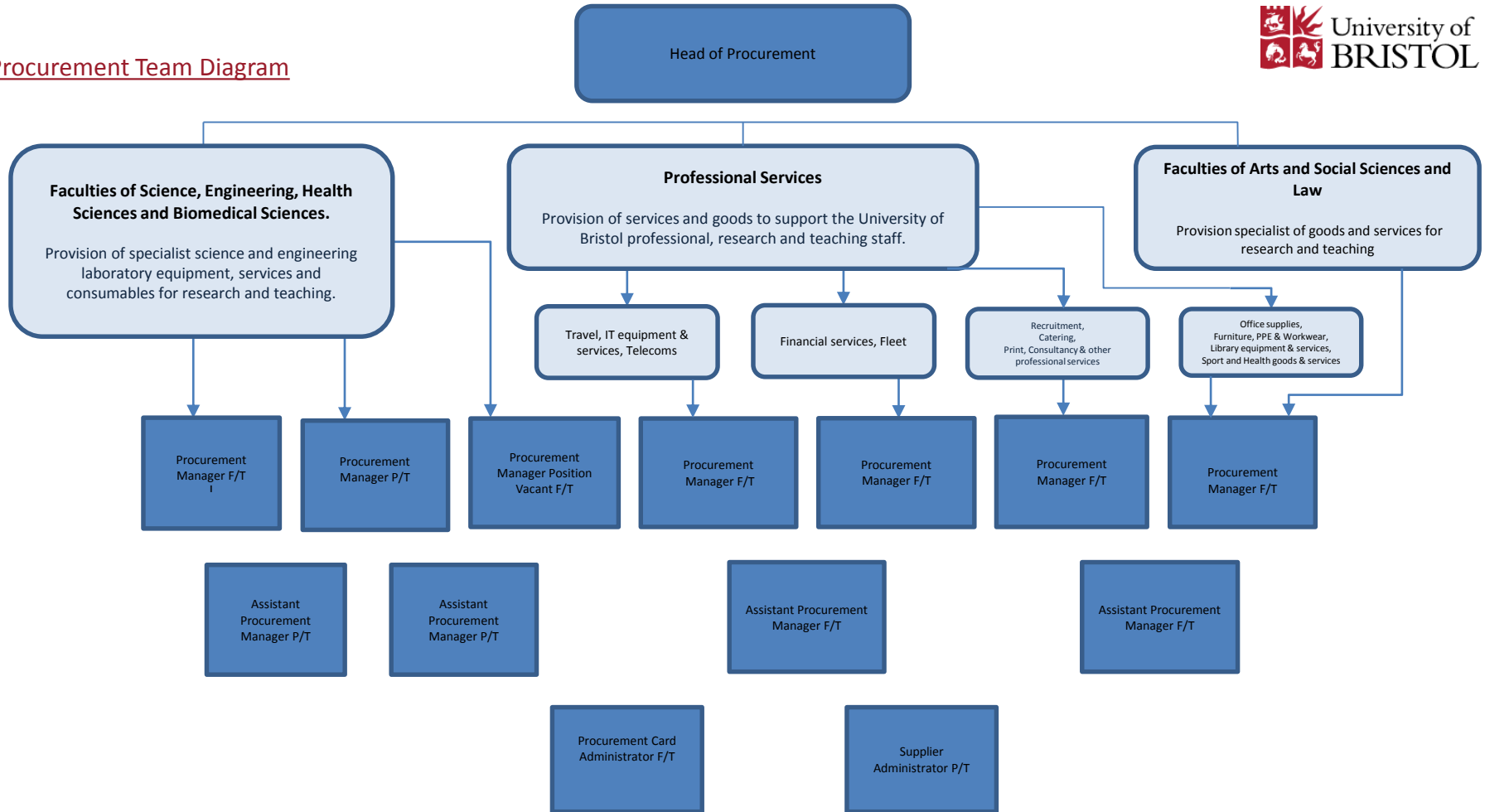
- UoB Procurement team is an expanding team of professionally experienced and qualified staff (Goods and Services)
- Influenceable spend in 2015/2016 = approx. £127m
- Savings in 2015/2016 = 6.3% of influenceable spend
- Bravo Solutions used for e tendering and contract management
- Science Warehouse used to host our e Marketplace.



Procurement team objectives

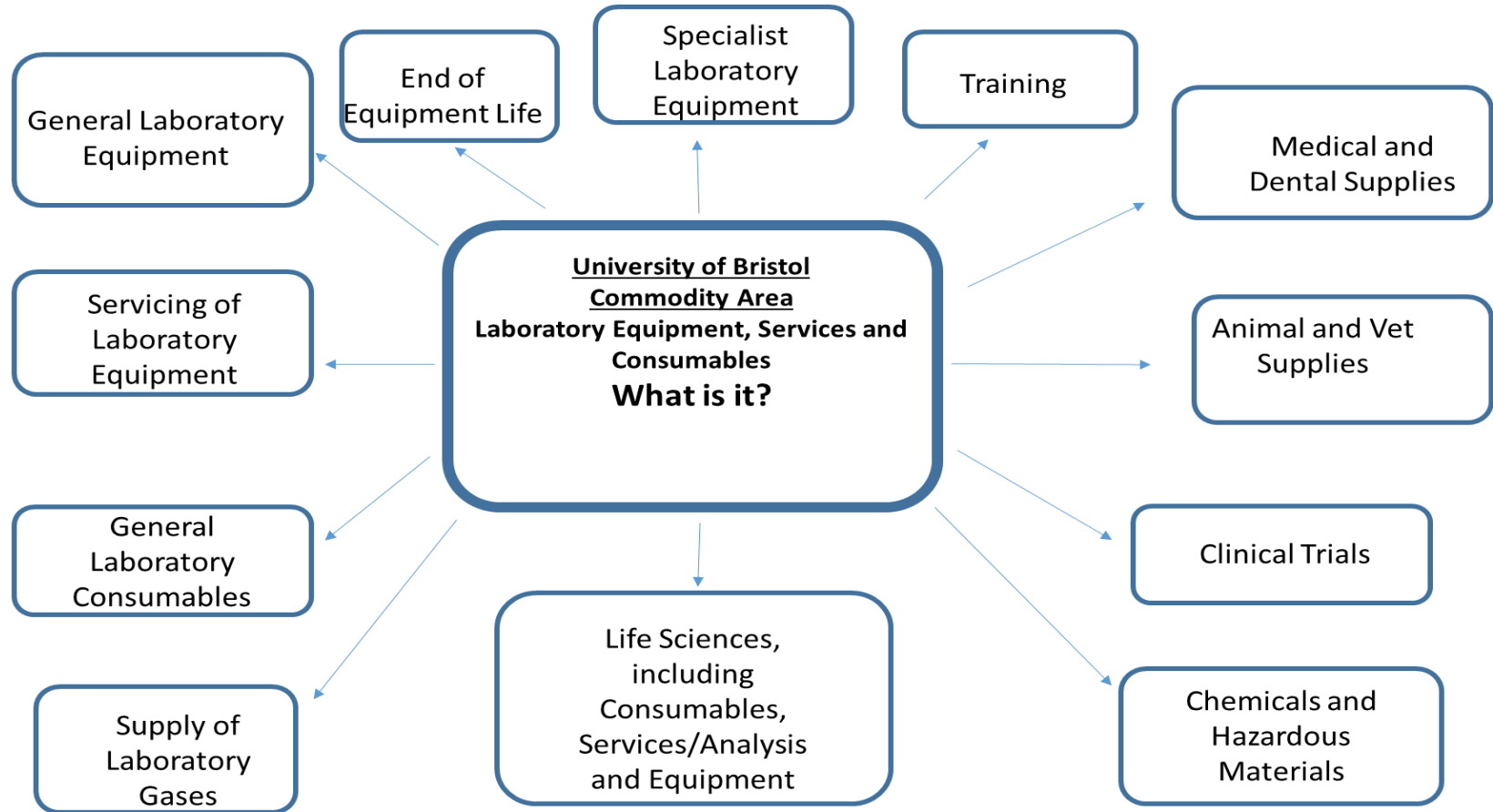
- Value for money
- Customer service excellence
- Sustainability and social value
- Compliance and risk
- Collaboration
- Structure and governance

Procurement Team Diagram





What is Labs at The University of Bristol?



General Lab Stats

- 50+ marketplace suppliers
- Majority of these are labs suppliers.
- Marketplace orders = 33.2% volume, 2.8% value
- Labs commodity – complex multiple internal stakeholders across 4 Faculties.
- Engagement with end users led to setting up of SProcLab Group

Aims of SProcLab User Group

- Act as information hub between Procurement, Technical and Scientific Staff and Sustainability
 - Meet on a quarterly basis
 - Forum for discussion on labs issues relating to core business rather than grant funded purchases (which tend to be high value equipment purchases)
 - Harness buying power with suppliers across the University
 - Maximise savings and efficiencies across the University
 - Act as a network support group for those involved in purchasing labs commodity.
-

Why hazardous waste bins?



Procurement Route



Practice of E Auction

- Approached SUPC for a collaboration opportunity
- Establishing the requirement – lines and estimated volumes
- E Auction opportunity published via SUPC Intend portal and issued to all suppliers on Lot 4.
- Suppliers given adequate time to respond to specification and date set for live auction.

Live E Auction – February 2016



Significant Outcomes





Any Questions?

Head of Procurement – Anj Cooke

Procurement Manager – Lucy Neaves

Assistant Procurement Manager – Debbie Dooley

Sustainable Labs Officer – Anna Lewis

Contact Us: Procurement-office@Bristol.ac.uk

S-labs@Bristol.ac.uk