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## @UK PLC News Announcement

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### @UK PLC - Contract Win

RNS Number:8326F  
@UK PLC  
07 July 2006

Under embargo until 7:00am

7 July 2006

@UK PLC ('@UK')

Contract win

@UK PLC, (AIM: ATUK.L) a leading provider of software solutions that facilitate eCommerce and eProcurement, today announces that it has won a £0.5m contract over an initial two-year period with the North West London Collaborative Hub ('NWLCH') which comprises 17 healthcare trusts in the North West London Strategic Health Authority. The contract is expected to commence with immediate effect, and, initially, will cover 7 of the trusts, including the major acute hospitals. The contract allows for addition of further trusts at a later date.

@UK's wholly-owned subsidiary, Coding International, will be working in partnership with SpikesCavell&Co, the national experts in supplier analysis with whom @UK has an existing partnership, to construct, manage and maintain an online database. This database will contain detailed spend, supplier and price tracking data for each of the 7 participating healthcare Trusts, along with web-based tools which will allow the user to exploit the data according to their individual requirements.

The contract win is in line with @UK's strategy of expanding its eCommerce and eProcurement solutions within the Healthcare sector of Public Body Organisations ('PBOs').

Commenting on the contract win, Lyn Duncan, Chief Executive of @UK PLC said:

'At the time of acquiring Coding International in April we were confident that we had bought an organisation on a secure footing that would enable it to make substantial wins within around 1,000 local authorities, health trusts and other major spending bodies for which it offers major benefits. That we have gained this substantial contract so soon is extremely pleasing indeed.'

Speaking for the hospital trusts, Vince Pross, Procurement Director of Chelsea and Westminster Trust said:

'We are very pleased to be working with @UK and SpikesCavell&Co. The improvements in information on the products and services purchased that this project will deliver are essential to the achievement of our targeted savings in expenditure. I believe that a great many other organisations could benefit from the solution which we are adopting '

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Notes to Editors  
About @UK:

eCommerce can be defined as the buying and selling of products and services over the internet. eProcurement is the particular process by which large organisations carry out their purchasing using eCommerce. @UK offers a unique solution within the field of eCommerce/eProcurement. Using its online network, public sector bodies such as local authorities, schools and hospitals and private sector enterprises can buy online from small to medium enterprises (SMEs), as well as larger suppliers. At the same time those suppliers generally set up a trading website on @UK which can be used to sell online to other businesses and even consumers worldwide. @UK is currently focused strongly on selling this approach to buyers throughout the public sector since this sector offers specific opportunities as a result of the UK Government's stated requirements for eProcurement.

Currently, there are over 1,000 public sector bodies spending over £100 billion annually on goods and services with around one million suppliers. These public sector bodies have now been given specific performance targets in connection with eProcurement, and substantial sums have been invested by the Government in eCommerce platforms in both central and local Government.

These projects form a core part of the 'Gershon' efficiency drive to save the public purse more than £20 billion annually by 2007/08. This drive followed the publication in July 2004 of Sir Peter Gershon's report, 'Releasing resources to the front line: Independent Review of Public Sector Efficiency'. In addition, the Government encourages public sector bodies to engage with local companies and stimulate their adoption of eCommerce.

The Directors believe that @UK is ideally positioned to experience significant growth as these public sector bodies put in place the necessary online links with their suppliers.

@UK listed on AIM in December 2005, raising £8 million before expenses at an issue price of 60p. It acquired Coding International, which provides coding services for use in procurement, on 28 April 2006 for an initial consideration of £50,000 payable in cash and shares and deferred payments of up to £50,000 in total, payable in shares. @UK is included in the Software and Computer Services Sector (9530). For further information please visit [www.ukplc.net](http://www.ukplc.net).

#### About Spikes Cavell:

SpikesCavell&Co is pioneering the development of new and innovative data-based analytical solutions to support the drive toward more effective public-sector procurement. The company's data, analysis and online tools are being used by more than 220 local authorities, universities, NHS trusts and other public sector bodies to support the formulation of procurement strategy, track progress toward key procurement objectives and to identify opportunities for substantial efficiency improvements and cash savings in the procurement of goods & services. For further information please visit [www.spikescavell.net](http://www.spikescavell.net) or contact Luke Spikes, Managing Director on +44 (0)870 321 5980.

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